



Mary Monson
Sr. Manager, Technology Partnerships and Business Development



Mary has over 20 years of management experience at Sandia in business development, intellectual property management, licensing and technology transfer. She is the Senior Manager responsible for technology transfer and business development at Sandia. Her team fosters partnerships with industry, academia, government and other laboratories. Previously, she was responsible for managing and licensing Sandia's intellectual property portfolio which led Sandia to an increase in commercial licensing of 130%. In addition, she established the business development capability at Sandia, which is now over 40 staff strong. Prior to joining Sandia, Mary worked for a decade in high tech companies including Unisys Corporation, Texas Instruments and Digital Equipment Corporation.