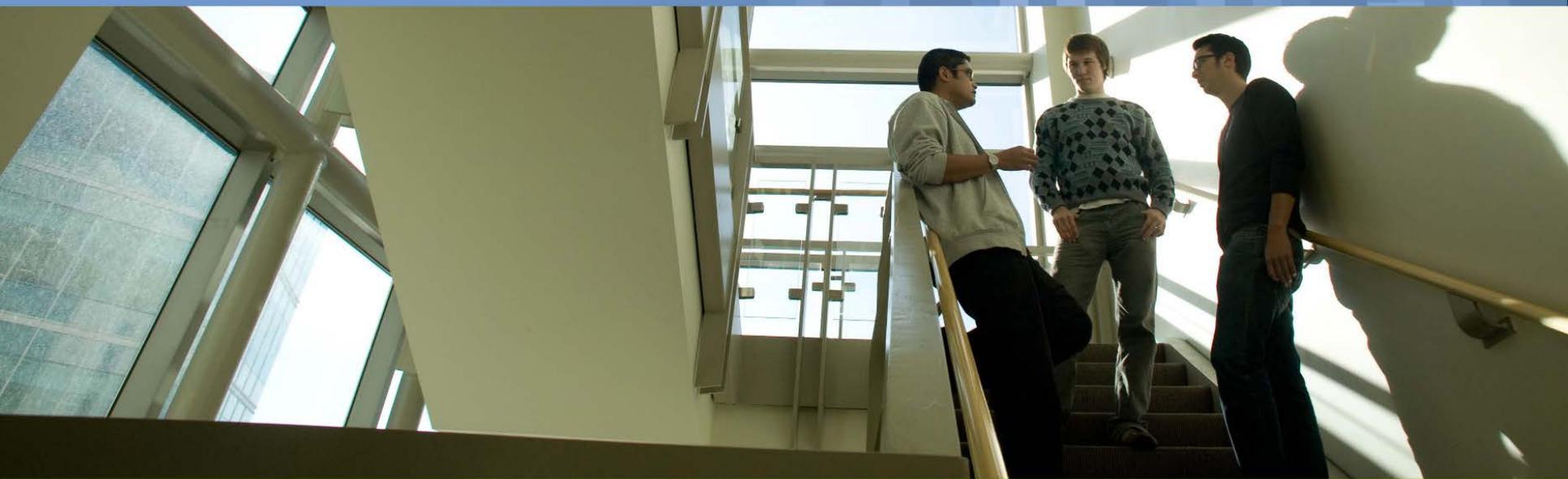
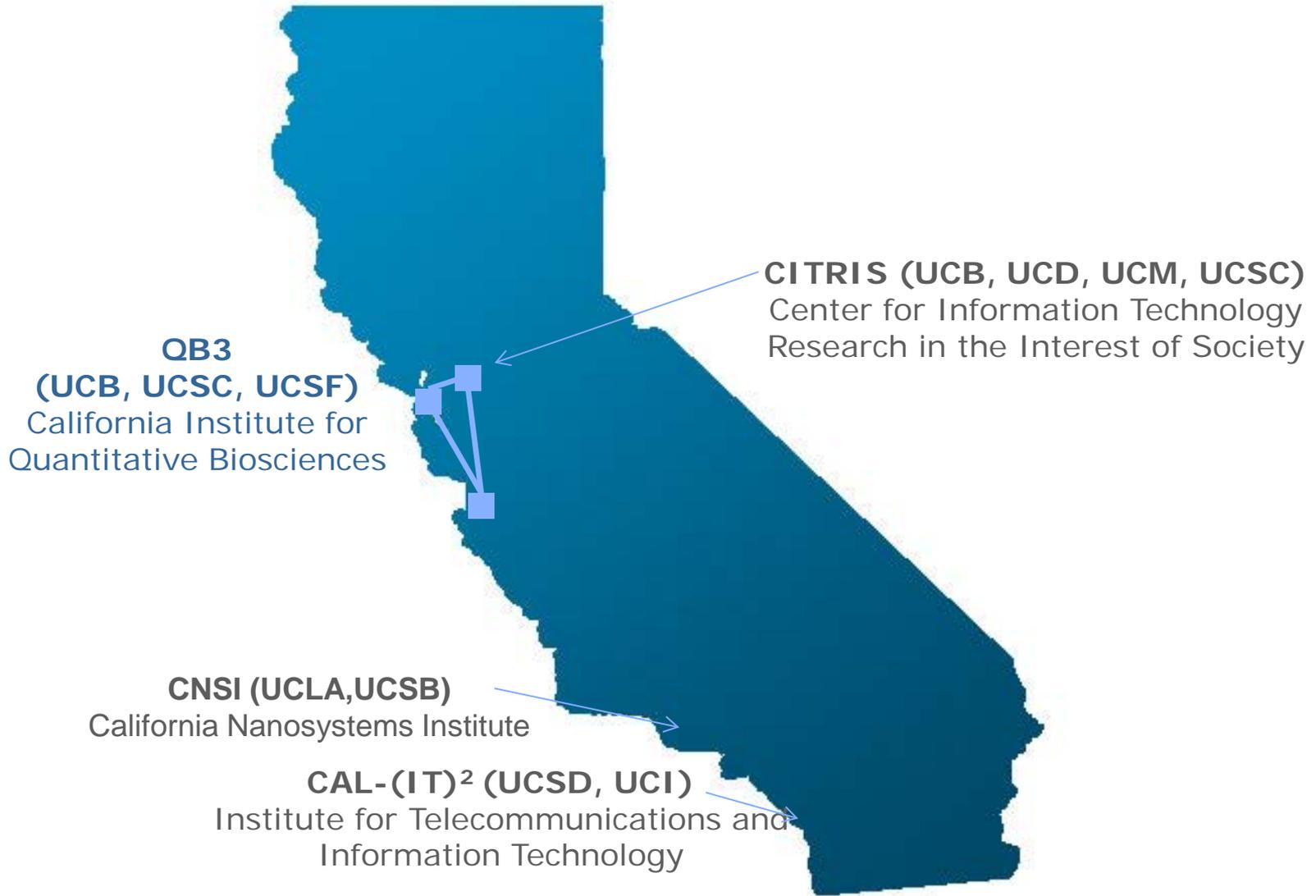


q1b3  
ucb ucsc ucsf



Created to fuel the California bioeconomy.

# 4 State Institutes to link UC to industry



# QB3 - Empower, Enable and Grow!

*Three state-of-the-art research facilities*



QB3 -Berkeley

QB3 – Santa Cruz

QB3 - UCSF





# QB3 Innolab Mission

- **Empower** entrepreneurial scientists
- Iteratively identify and **lower the barriers** to startup success
- Become the preeminent **biotech entrepreneurial community** in the world
- Promote **economic growth** in California

# QB3 Economic Impact Data - 2014



**\$600M**

Funding  
Raised



**\$161M**

Revenue  
Generated



**181**

New Jobs  
Created

# QB3 Initiatives

## *Lowering Barriers to Innovation*

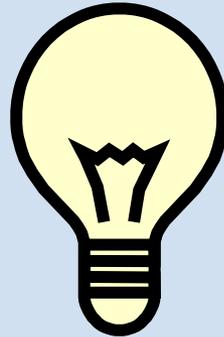


### Industry Alliances



Collaborative  
Startups

### QB3 Startup in a Box



>70 Co/yr  
>300 Co's

### QB3 Incubators



>100 Co's  
in 5 sites

### Mission Bay Capital



\$36.3M fund

# Industry Alliances

## QB3 Collaborative Startups



### Industry Alliances



Sponsored  
Research

Collaborative  
Startups

### Program goals

- Access to great technologies when they are both inexpensive and malleable
- Strategic guidance
- Provide early capital
- Provide strong validation to VCs



Bayer HealthCare

Johnson & Johnson



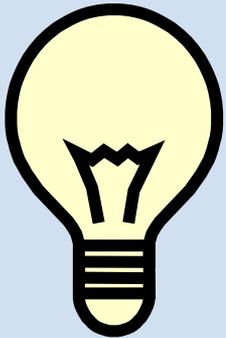
Calico  
Labs



# QB3 Startup in a Box: *320 startups in since 2012*



## QB3 Startup in a Box



Virtual

>70 Co/yr  
>300 Co's

- Incorporation & Legal assistance
- Commercial Bank Account
- SBIR grant writing assistance
- Mentors and interns
- Pitch deck preparation
- FTO analysis with UC Hastings and leading law firms

 KILPATRICK  
TOWNSEND

W&R

MORRISON  
FOERSTER

Cooley  
LLP

Morgan Lewis

Silicon Valley Bank >

# QB3 Incubator Network

*Rent just the space you need, provide access to millions of dollars of equipment, and work closely with you to get funded*



**QB3  
Incubators**



**Operational**

**>100 Co's  
in 5 sites**



QB3@953



QB3 East Bay Innovation  
Center



StartX-QB3@Stanford



QB3 Garage@Berkeley



QB3 Garage@UCSF



# Mission Bay Capital

## *Seed-stage funding*



### Mission Bay Capital



Funding

\$36.3M fund

- \$36M under management
- Outstanding Investment Advisory Committee
- 25 investments to-date



**Magnamosis**



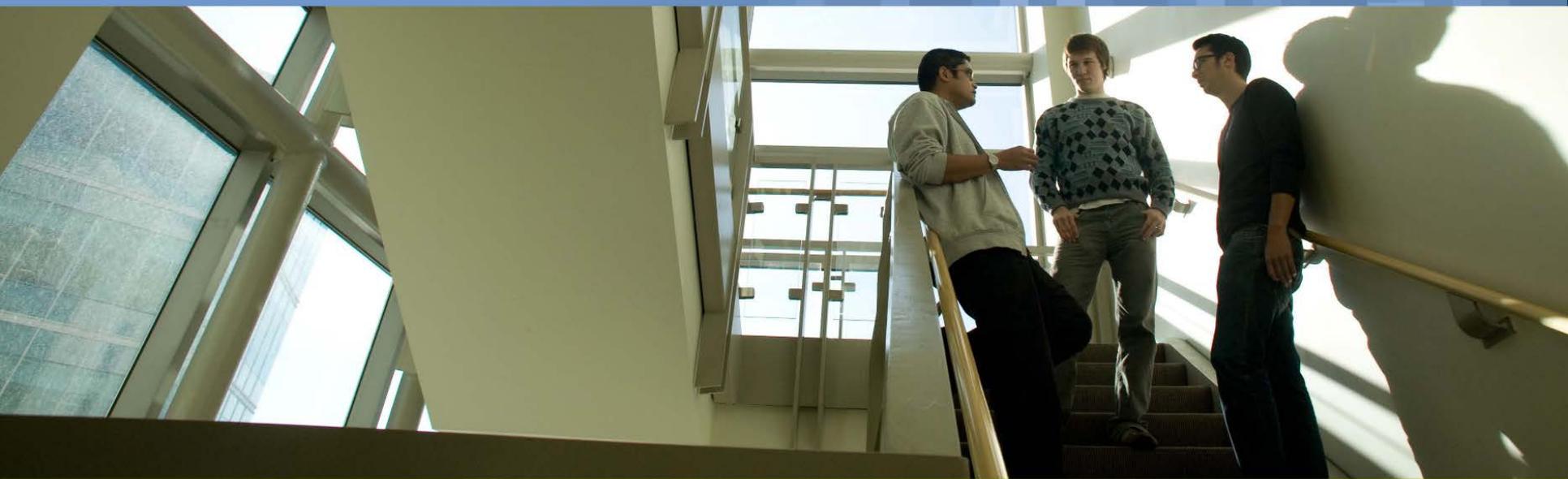
**Magnap**



# QB3 Upcoming Events

- Spaces available for SBIR/STTR Workshops (UCB/UCSF)
  
- Upcoming QEDs @ UCSF
  - **Feb 4<sup>th</sup>** – SCORE! HOW YOUR SBIR/STTR APPLICATION IS REVIEWED AND SCORED (David Spellmeyer)
  - **Mar 1<sup>st</sup>** – 4D Therapeutics (David Schaffer)
  - **Mar 10<sup>th</sup>** – D Series: Arterys
  
- Rosenman Symposium (medical devices) – June 22<sup>nd</sup>

q1b3  
ucb ucsc ucsf



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