



SEPION
TECHNOLOGIES

BLIC I-Corps Discussion

Peter Frischmann, Co-Founder
pete@sepiontechnologies.com, (208)-406-9888

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Sepion

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Why Invest Your Time in I-Corps?

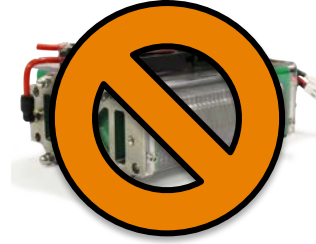


CORPSTM
NSF Innovation Corps

- Encourage Ecosystem Engagement
- Identify Real Problems
 - Focus Research Efforts on Solving Pain Points
- Improve Communication of R&D Value Propositions
 - Grant Writing Success (\$)
 - Industrial Collaborations (\$)
 - Public Interest in Science & Technology (\$)

All STEM MSc and PhD programs should include a course modeled after I-Corps!

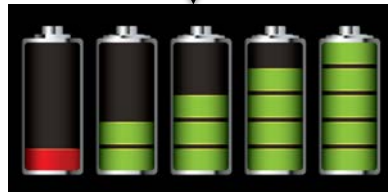
First Tested Hypotheses



Second Tested Hypotheses



Third Hypotheses in Testing



Constantly Refining Value Proposition in Search of Product-Market Fit

The I-Corps Effect

2018–2019

First Products
to Market



2016



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HPC4 MANUFACTURING

**R&D
100**



arpa·e
CHANGING WHAT'S POSSIBLE

2015



**SEPION
TECHNOLOGIES**



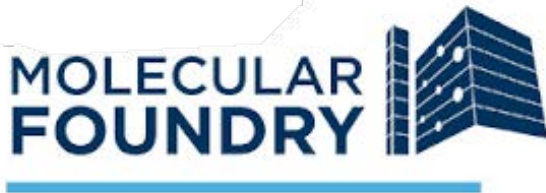
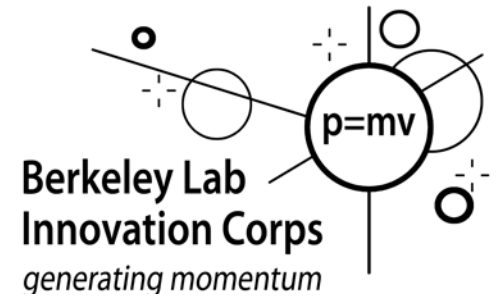
2012



U.S. DEPARTMENT OF
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Local Resources for Entrepreneurs



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