



MICHAEL SHARER is currently the Manager of Technology Commercialization at LLNL, where he has overall responsibility for the IP Licensing/Industrial Business Development group and associated strategies, policies, and procedures. He came to LLNL from Western Michigan University (WMU), where he was the founding Director of Intellectual Property (IP) Management & Commercialization. He was hired to start the new business unit at WMU, to create a long-term plan for managing its IP assets, and to develop commercial opportunities based on those assets. In total, Michael has almost 20 years of experience making and overseeing investment decisions in early-stage technologies and in managing all aspects of the commercialization process. During this period, he has negotiated numerous license agreements and has helped launch numerous start-up companies in a wide variety of industries and markets. He also had the opportunity to participate in angel investor training and served for several years on the board of a pre-seed stage investment fund. He started his career as a Project Manager at a consulting firm in the pharma/biotech industry, and later became a Licensing Manager at the University of Michigan for over 5 years. Michael is also an author of several peer-reviewed publications on IP management, innovation, and technology transfer and has given invited presentations on these topics. He has a Ph.D. from Michigan State University and a Master's degree in business from Purdue University.